



Annual General Meeting

William M. Tatham, CEO
May 23, 2012

Disclaimer

Certain statements in this presentation, including statements about the financial conditions, and results of operations and earnings, may contain words such as “could”, “expects”, “may”, “should”, “will”, “anticipates”, “believes”, “intends”, “estimates”, “targets”, “plans”, “envisions”, “seeks” and other similar language and are considered forward-looking statements or information under applicable securities laws. These statements are based on the Company’s current expectations, estimates, forecasts and projections about the operating environment, economies and markets in which the Company operates. These statements are subject to important assumptions, risks and uncertainties that are difficult to predict, and the actual outcome may be materially different. The Company’s assumptions, although considered reasonable by the Company at the date of this presentation, may prove to be inaccurate and consequently the Company’s actual results could differ materially from the expectations set out herein.

Actual results or events could differ materially from those contemplated in forward-looking statements as a result of the following: (i) the future performance, financial and otherwise, of NexJ; (ii) the ability of NexJ to protect, maintain and enforce its intellectual property rights; (iii) the acceptance by the Company’s customers and the marketplace of new technologies and solutions; (iv) the Company’s growth and profitability prospects; (v) the estimated size and growth prospects of the CRM market; (vi) the Company’s competitive position in the CRM market and its ability to take advantage of future opportunities in this market; (vii) the Company’s ability to attract new customers and develop and maintain existing customers; and (viii) the demand for the Company’s product and the extent of deployment of the company’s products in the CRM marketplace. Forward-looking statements may also include, without limitation, any statement relating to future events, conditions or circumstances.

The risks and uncertainties that may affect forward-looking statements include, but are not limited to: (i) our dependence on a limited number of customers and large project size; (ii) fluctuation in our quarterly operating results; (iii) our dependence on key personnel and our compensation structure; (iv) risks associated with managing large and complex software implementation projects; (v) uncertainties and assumptions in our sales forecasts, including the extent to which sales proposals are converted into sales; (vi) risks associated with our ability to design, develop, test, market, license and support our software products on a timely basis; (vii) market acceptance of our products and services; (viii) commercial success of products resulting from our investment in research and development; (ix) our success in expanding sales into new international markets; (x) risks associated with expansion into healthcare and other new industry verticals; (xi) competition in our industry; (xii) failure to protect our intellectual property or infringement of intellectual property rights of third parties; (xiii) reliance upon a limited number of third-party software products to develop our products; (xiv) defects or disruptions in our products and services; (xv) currency exchange rate fluctuations; (xvi) lengthy sales cycles for our software; (xvii) global financial market conditions; and (xviii) failure to manage our growth successfully.

For additional information with respect to risks and other factors which could occur, see the Company’s Management’s Discussion and Analysis of Financial Condition and Results of Operations for the year ended December 31, 2011 dated March 8, 2012, and other securities filings with the Canadian securities regulators available on www.sedar.com. Unless otherwise required by applicable securities laws, the Company disclaims any intention or obligations to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

NexJ Systems Inc.

- People-centered enterprise applications
 - Next generation model-driven engineering
 - Integrates enterprise knowledge from multiple, disparate systems
- Delivering solutions for financial services, insurance, and healthcare
- Ranked the sixth fastest growing Company in North America in 2011
- Founded by the former management team of Janna Systems Inc.
- \$54 Million of cash on hand (as of March 31, 2012)
- 335 Employees (as of March 31, 2012)

Emerging Market Leader

TSX: NXJ

\$7.00

as of
May 22, 2012

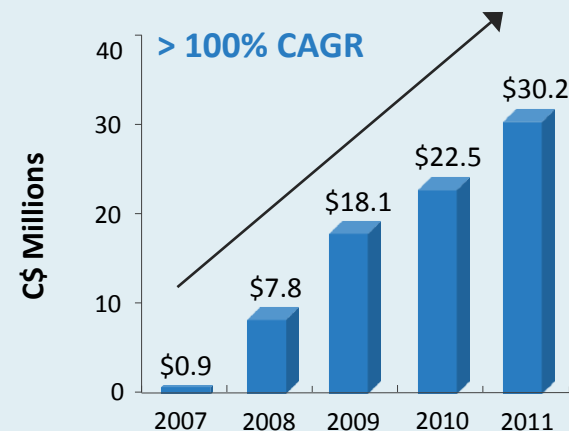
52 WEEK

Hi 9.25
Lo 6.50

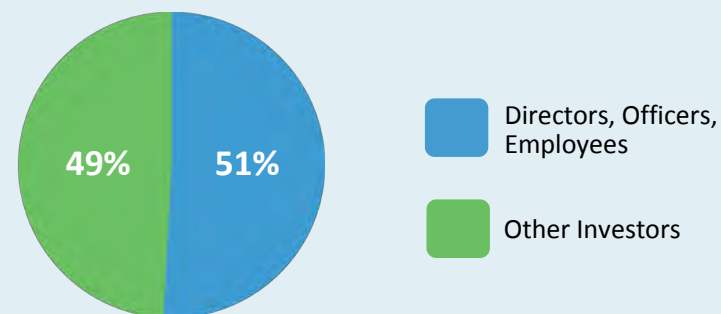
SHARES O/S

20,659,392 FD

REVENUE



OWNERSHIP



FINANCIAL COVERAGE

- Canaccord Capital
- GMP Securities
- Scotia Capital
- Northland Capital
- Raymond James
- RBC Capital Markets

Why Customers Choose NexJ



Industry Experts

- The choice of global market leaders
- Solutions tailored to the specific needs of our core markets
- Domain expertise in financial services, insurance, and healthcare



Technically Superior

- Next Generation technology
- Designed to integrate with existing enterprise systems and data
- Scalable to tens of thousands of users and millions of contacts



Strategic Partner

- Responsive to our customer's needs
- Proven track record in partnering with industry leaders
- Committed to our customer's success

We Deliver Results

Customer Relationship Management

“CRM market growing to US\$16.7 billion by 2015”

- Gartner Group, November 2011

Know Your Customer



Personalize Service

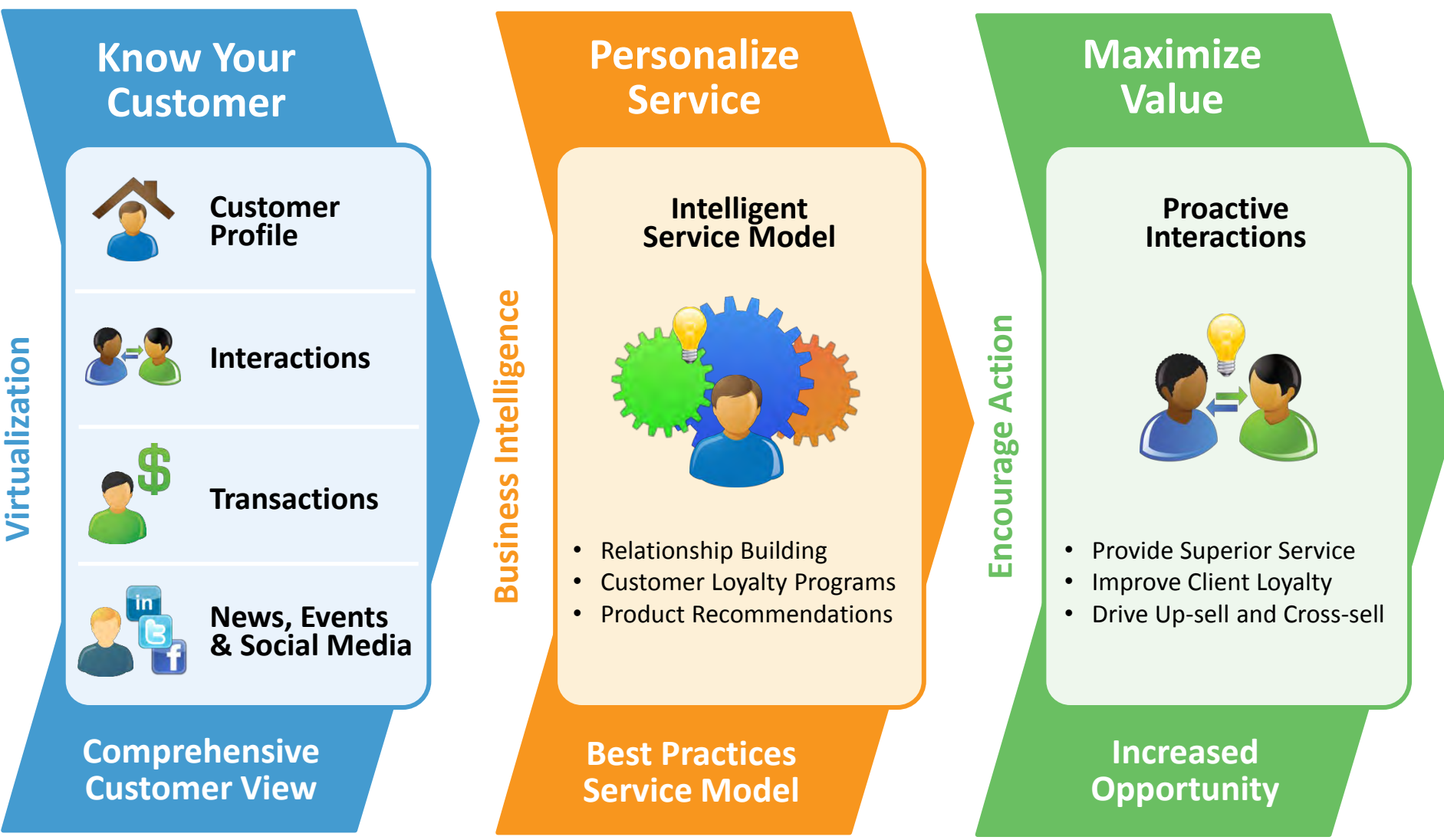


Maximize Value















Business is About Relationships

Next Generation CRM



Maximize Customer Value

Selected NexJ Customers – Finance & Insurance

<p>Third largest retail brokerage firm in North America \$1.1T AUM</p> 	<p>Industry's premier global wealth management firm \$1.17T AUM</p> 	<p>U.K.'s leader in Private Wealth Management \$1.17T AUM</p> 	<p>Global wealth management firm > \$400B AUM</p> 
<p>Service-driven Insurance company \$16.3B AUM</p> 	<p>Serving Canadian financial security needs for 130 years C\$59.9B AUM</p> 	<p>Canadian wealth management firm \$56.9B AUM</p> 	<p>Leaders in wealth management in Canada C\$62B AUM</p> 
<p>Largest Alberta-based financial institution C\$25.5B AUM</p> 	<p>Canada's most respected investment management firm \$450M AUM</p> 	<p>Alternative asset management services provider \$166.2B AUM</p> 	<p>Canadian leader in financial software for mutual fund and insurance distributors</p> 

People-Centered Health

Connecting People & Information



Electronic Health Records



Care & Wellness Team



Trusted Content

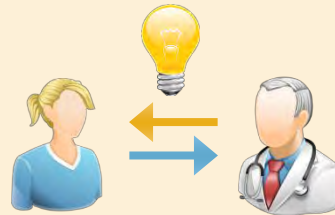


Social Networking & Gaming

Informed

Personal Health Coaching

Intelligent Service Model



- Roadmap to Health
- Wellness Coaching
- Disease Screening
- Educational Content

Educated

Health & Wellness

Sustained Behavior Change

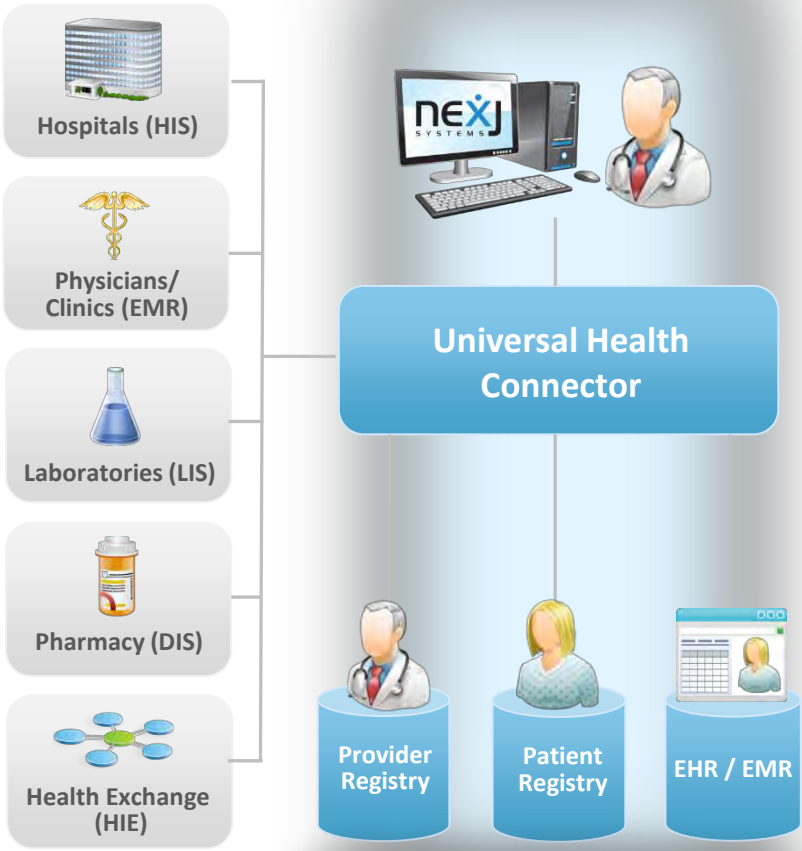


- Reduced Medications
- Reduced Complications
- Reduced Re-admissions
- Reduced System Costs
- Improved Patient Outcomes

Responsible

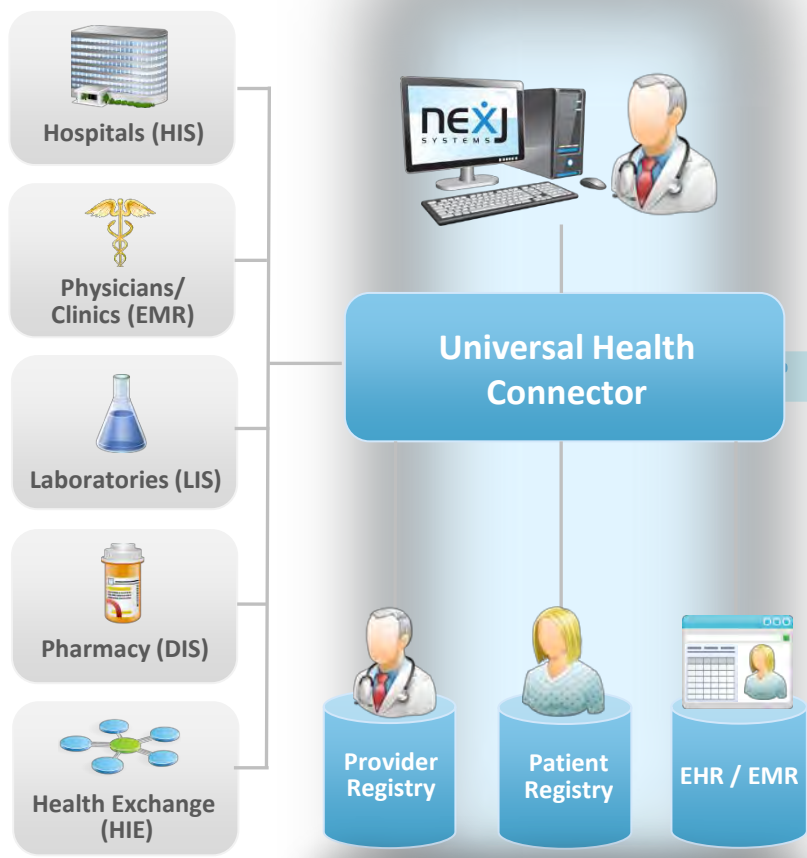
An Engaged Patient

NexJ Health Solutions

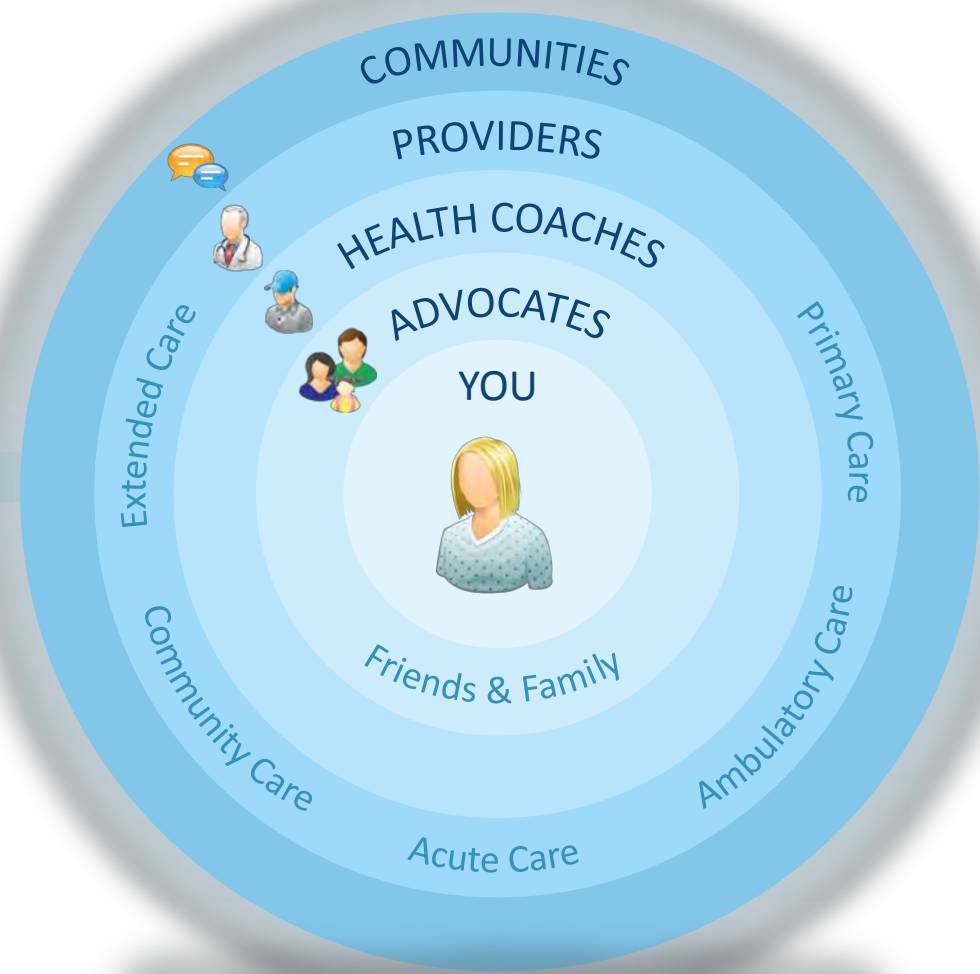


NexJ Health Exchange

NexJ Health Solutions



NexJ Health Exchange



NexJ Connected Wellness Platform

Selected NexJ Health Customers

Public Health Promotion



Community-based hypertension management program

Transitional Care Management



Personalized post-treatment care plans to reduce readmission rates

Disease Screening



Population-based colorectal cancer surveillance

Provider Directory & Credentialing



Manage physician appointments across a multi-site hospital

Emergency EMR Access



Access to community physician EMR in Emergency Department

Disease Screening



Population-based colorectal cancer surveillance

Health Coaching



Multiple health coaching programs to improve wellness

Personal Health Coaching



Cardiac Care

Mobile Chronic Disease Management

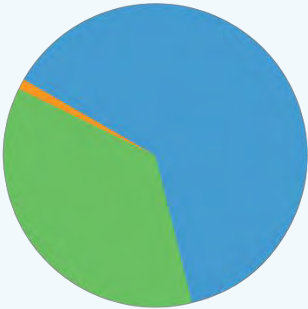


Smartphone-based health coaching for Type II Diabetes

Fiscal 2011 Results

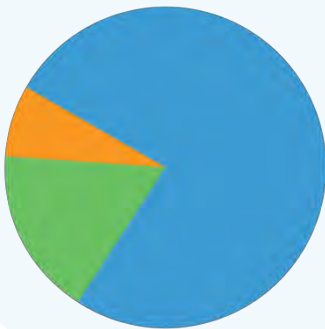
(in millions)	Year ended December 31 , 2011	Year ended December 31, 2010
Revenue	\$ 30.2	\$ 22.5
Operating Expenses		
Professional services	\$ 9.7	\$ 4.5
Research and development	\$ 12.8	\$ 8.1
Sales and marketing	\$ 7.2	\$ 5.5
General and administrative	\$ 6.4	\$ 4.0
Adjusted EBITDA	(\$5.9)	\$0.4

2011 Revenue by Industry



- Finance – 63%
\$19 million
- Insurance – 36%
\$10.9 million
- Healthcare – 1%
\$0.3 million

2011 Revenue by Geography



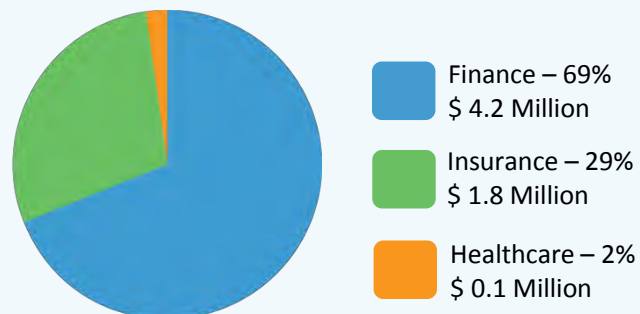
- United States– 76%
\$23.0 million
- Canada – 17%
\$5.2 million
- Europe – 7%
\$2.0 million

34% Growth Over 2010

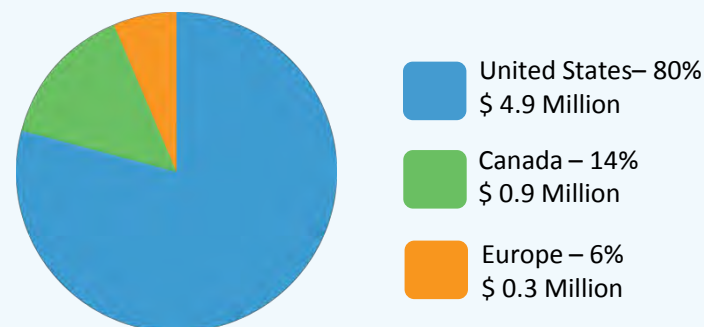
Q1 2012 Results

(in millions)	Quarter ended March 31 , 2012	Quarter ended March 31, 2011
Revenue	\$ 6.1	\$ 7.7
Operating Expenses		
Professional services	\$ 2.6	\$ 2.0
Research and development	\$ 3.6	\$ 3.1
Sales and marketing	\$ 2.0	\$ 1.9
General and administrative	\$ 1.7	\$ 1.5
Adjusted EBITDA	(\$3.8)	(\$0.8)

Q1 Revenue by Industry



Q1 Revenue by Geography



\$7.8 Million in Deferred Revenue

Management Team



William M. Tatham

Director & CEO
Since 2003

- **2003-2011** Former Member of Executive Committee, Board of Governors, University of Waterloo
- **2004-2009** Former Member of Board of Governors, North York General Hospital
- **2000-2001** VP & General Manager, Siebel Systems Inc.
- **1990-2000** Founder, Chairman & CEO, Janna Systems Inc.



Errol C. Singer

CFO & SVP, Finance
Since 2003

- **2000-2001** Senior Director Canada, Finance, Siebel Systems Inc.
- **1996-2000** CFO, Janna Systems Inc.



David W. Shepherd

CTO & SVP, Technology
Since 2003

- **2000-2001** VP, Technology, Siebel Systems Inc.
- **1990-2000** CTO & Senior VP, Janna Systems Inc.



Richard J. Broley

COO
Since 2004

- **2002-2004** VP & General Manager, Institutional Finance, Siebel Systems Inc.
- **2000-2002** VP, Institutional Finance, Customer Solutions, Siebel Systems Inc.
- **1990-2000** VP, Professional Services, Janna Systems Inc.



John Vincze

SVP, Sales
Since 2010

- **2006-2008** Executive VP, Worldwide Field Operations & Marketing, TradeBeam Holdings Inc.
- **2003-2005** SVP, Sales at Corillian Corporation
- **1998-2001** VP, Vignette Corporation



Paul DeVriendt

SVP, Products
Since 2005

- **2000-2001** Senior Director, Product Marketing, Financial Services, Siebel Systems Inc.
- **1994-2000** VP, Product Management, Janna Systems Inc.



Tom Predovic

SVP, Technology
Since 2011

- **2006-2011** Group VP, CRM Software as a Service, Oracle
- **2001-2006** VP, Application Development, Siebel Systems Inc.
- **1994-2001** VP, Enterprise Solutions, Janna Systems Inc.



Eric Gombrich

SVP & GM, Health Solutions
Since 2012

- **2007-2011** CEO, EMIS Inc.
- **2006-2007** VP, Carefx Corporation
- **2004-2006** Regional Manager, Eclipsys

Our Position

Great Technology



Proven Solutions



World Class References



Industry Recognition



Successful IPO



Focus on Revenue Growth



Poised to Grow



Questions?