

NEXJ SYSTEMS INC.

margin and Adjusted EBITDA per share used to evaluate

Sales and marketing consist primarily of personnel and related costs associated with our sales and marketing functions, including commissions, direct marketing campaign, webinars

currency) and the U.S. dollar. For the three months ended June 30, 2013, the US dollar strengthened by approximately 4% against the Canadian dollar from C\$1.0160 to C\$1.0518 as compared to 2% or C1.0181 for the comparative period in 2012. For the six

We do not have any externally imposed capital requirements.

