Condensed Interim Financial Statements (Expressed in Canadian dollars)

NEXJ SYSTEMS INC.

Three-month and nine-month periods ended September 30, 2011 and 2010 (Unaudited)

Condensed Interim Statements of Financial Position (Expressed in thousands of Canadian dollars) (Unaudited)

Assets			2010	2010
Current assets:	_			
Cash and cash equivalents Short-term investments	\$	59,240	\$ 23,942	\$ 34
Accounts receivable		8,301	5,070 6,491	3,597 1,000
Investment tax credits receivable		3,312	4,063	3,822
Prepaid expenses and other assets		1,202	433	459
Total current assets		72,055	39,999	8,912
Non-current assets:				
Property and equipment		4,428	1,858	631
Other assets Total non-current assets		371 4,799	307 2,165	260 891
			-	
Total assets	\$	76,854	\$ 42,164	\$ 9,803
Current liabilities: Accounts payable and accrued liabilities Current portion of obligations under	\$	5,562	\$ 4,286	\$ 1,787
Current portion of obligations under capital leases		58	67	63
Deferred revenue		3,092	5,727	831
Total current liabilities		8,712	10,080	2,681
Non-current liabilities:				
Accrued liabilities		743	1,513	1,414
Obligations under capital leases Total non-current liabilities		743	41 1,554	108 1,522
Total Hon-current habilities		743	1,004	1,322
Total liabilities		9,455	11,634	4,203
Shareholders' equity (note 4):				
Share capital		79,072	35,455	10,372
Share purchase loans		(3,826)	2 106	400
Contributed surplus Deficit		3,840 (11,687)	2,196 (7,121)	480 (5,252
Total shareholders' equity		67,399	30,530	5,600
Contractual obligations (note 9) Subsequent event (note 10)				
Total liabilities and shareholders' equity	\$	76,854	\$ 42,164	\$ 9,803

Condensed Interim Statements of Comprehensive Income (Expressed in thousands of Canadian dollars) (Unaudited)

	Thr	ee-month p				Nine-month Sept	period ember	
		2011		2010		2011		2010
Revenue:								
License fees	\$	1,217	\$	2,542	\$	7,082	\$	4,787
Professional services	φ	5,409	φ	2,839	φ	13,596	φ	7,590
		884		2,639 508		2,275		1,527
Maintenance and support		7,510		5,889		22,953		13,904
		7,510		3,009		22,900		13,304
Expenses*:								
Professional service costs		2,771		1,308		7,292		3,309
Research and development, net		3,425		2,374		9,885		5,697
Sales and marketing		1,818		1,503		5,916		3,754
General and administrative		1,912		1,171		5,635		3,002
		9,926		6,356		28,728		15,762
Loss before the undernoted		(2,416)		(467)		(5,775)		(1,858)
Farsian avalages asia (lass)		4.000		(20.4)		075		(40)
Foreign exchange gain (loss)		1,600		(294)		975		(49)
Finance income		130		9		240		53
Finance costs		(1) 1,729		(2)		(6) 1,209		(6) (2)
		1,723		(201)		1,203		<u>(2)</u>
Loss before income taxes		(687)		(754)		(4,566)		(1,860)
Income taxes		_		_		-		-
Loss and comprehensive								
loss for the period	\$	(687)	\$	(754)	\$	(4,566)	\$	(1,860)
Loop per chara (note 7).								
Loss per share (note 7): Basic	\$	(0.04)	\$	(0.05)	\$	(0.27)	\$	(0.15)
Diluted	φ	(0.04) (0.04)	φ	(0.05)	φ	(0.27)	φ	(0.15)
Diluted		(0.04)		(0.03)		(0.27)		(0.13)
*Share-based payment expense has								
been included in expenses as follows:	_		_		_	_	_	
Professional service costs	\$	60	\$	156	\$	222	\$	257
Research and development, net		101		153		408		252
Sales and marketing		71		97		512		159
General and administrative		126		104		510		171
	\$	358	\$	510	\$	1,652	\$	839
	-					,		

Condensed Interim Statement of Changes in Equity (Expressed in thousands of Canadian dollars and shares)

Nine-month period ended September 30, 2011 (Unaudited)

	Comm	on sh	ares	n	Share	Contributed		share	Total eholders
	Number	011 01	Amount	۲	loans	surplus	Deficit	Oriare	equity
Balance, January 1, 2011	14,704	\$	35,455	\$	_	\$ 2,196	\$ (7,121)	\$	30,530
Comprehensive loss for the period	_		-		_	-	(4,566)		(4,566)
Share-based payment expense (note 4(b)(ii))	_		-		_	1,652	_		1,652
Exercise of stock options	8		30		_	(8)	_		22
Issuance of common shares as part of IPO (note 4(a)(ii))	4,850		43,650		_	-	_		43,650
Financing costs incurred relating to the IPO (note 4(a)(ii))	_		(3,905)		_	-	_		(3,905)
Issuance of common shares to employees* (note 4(a)(i))	_		3,842		(3,842)	_	_		_
Repayment of share purchase loan by employees* (note 4(a)(i))	s 3		-		16	-	_		16
Balance, September 30, 2011	19,565	\$	79,072	\$	(3,826)	\$ 3,840	\$ (11,687)	\$	67,399

^{*}For accounting purposes, common shares issued pursuant to the share loan and pledge agreements are not recognized as outstanding until such time as payments are received on the loan balances. At September 30, 2011, 996 common shares were legally issued and outstanding to employees in connection with these agreements and included in the total outstanding common shares of 20,561.

Condensed Interim Statement of Changes in Equity (continued) (Expressed in thousands of Canadian dollars and shares)

Nine-month period ended September 30, 2010 (Unaudited)

	Comm Number	Common shares Number Amount		Contributed surplus Deficit			Deficit	Total shareholders' equity	
Balance, January 1, 2010	9,995	\$	10,372	\$	480	\$	(5,252)	\$	5,600
Comprehensive loss for the period	_		_		_		(1,860)		(1,860)
Share-based payment expense (note 4(b)(ii))	_		_		839		_		839
Exercise of stock options	7		21		(1)		_		20
Issuance of common shares to employees (note 4(a)(iv))	213		744		_		_		744
Issuance of common share units as part of private placement (note 4(a)(iii))	3,914		22,505		_		_		22,505
Financing costs incurred relating to the private placement (note 4(a)(iii))	-		(1,640)		349		-		(1,291)
Balance, September 30, 2010	14,129	\$	32,002	\$	1,667	\$	(7,112)	\$	26,557

Condensed Interim Statements of Cash Flows (Expressed in thousands of Canadian dollars) (Unaudited)

		periods ended mber 30,
	2011	2010
Cash flows from operating activities:		
Loss for the period	\$ (4,566)	\$ (1,860)
Adjustments for:	Ψ (4,000)	Ψ (1,000)
Depreciation	566	326
Share-based payment expense	1,652	839
Finance income	(240)	(53)
Finance costs	(240)	(33)
Foreign exchange loss (gain)	(695)	78
Change in non-cash operating working capital:	(093)	70
Accounts receivable	(1,810)	(4.625)
	,	(4,625)
Prepaid expenses and other assets	(770)	(88)
Investment tax credits receivable	752	266
Accounts payable and accrued liabilities	(869)	989
Deferred revenue	(2,636)	4,090
Net cash flows used in operating activities	(8,610)	(32)
Cash flows from financing activities:		
Repayment of obligations under capital leases	(49)	(47)
Proceeds from exercise of stock options	22	20
Proceeds from repayment of share purchase loans	16	_
Issuance of common shares	43,650	23,249
Financing costs	(3,905)	(1,291)
Interest paid	(6)	(6)
Net cash flows from financing activities	39,728	21,925
Cash flows from investing activities:		
Purchase of property and equipment	(1,760)	(1,399)
Redemption of short-term investments	5,090	3,597
Interest received	240	53
Decrease (increase) in other assets	(64)	5
Net cash flows from investing activities	3,506	2,256
Effects of exchange rates on cash and cash equivalents	674	(78)
Increase in cash and cash equivalents	35,298	24,071
Cash and cash equivalents, beginning of period	23,942	34
Cash and cash equivalents, end of period	\$ 59,240	\$ 24,105
Supplemental cash flow information: Acquisition of property and equipment not yet paid for	\$ 1,375	\$ 130

Notes to Condensed Interim Financial Statements (Expressed in thousands of Canadian dollars, except per share amounts)

Three-month and nine-month periods ended September 30, 2011 and 2010 (Unaudited)

1. Reporting entity:

NexJ Systems Inc. (the "Company") is incorporated in Canada with its corporate headquarters located at 4101 Yonge Street, Suite 706, Toronto, Ontario, M2P 1N6.

The Company is a provider of private cloud-based enterprise customer relationship management solutions primarily for the financial services, insurance and healthcare industries.

2. Basis of preparation:

(a) Statement of compliance:

These condensed interim financial statements have been prepared in accordance with International Accounting Standard ("IAS") 34, Interim Financial Reporting ("IAS 34"), as issued by the International Accounting Standards Board ("IASB") and using the accounting policies the Company expects to adopt in its annual financial statements as at and for the year ending December 31, 2011. These condensed interim financial statements should be read in conjunction with the Company's 2010 annual financial statements prepared in accordance with Canadian generally accepted accounting principles ("GAAP") and in conjunction with the Company's first condensed interim financial statements for the three-month period ended March 31, 2011 prepared in accordance with International Financial Reporting Standards ("IFRS"). Note 3 of the condensed interim financial statements for the three-month period ended March 31, 2011, previously issued and filed with securities commissions on June 14, 2011, describes the significant accounting policies adopted by the Company under IFRS. Certain comparative figures have been reclassified to conform to the current period's presentation.

The significant accounting policies as disclosed in the Company's condensed interim financial statements for the three-month period ended March 31, 2011 have been applied consistently in the preparation of these condensed interim financial statements. These condensed interim financial statements were approved for issuance by the Company's Board of Directors on November 3, 2011. Any subsequent changes to IFRS that are given effect in the Company's annual financial statements for the year ending December 31, 2011 could result in restatement of these condensed interim financial statements, including the transition adjustments recognized on change-over to IFRS.

In note 3 of these condensed interim financial statements, the Company has presented reconciliations and descriptions of the effect of the change-over from GAAP to IFRS on equity, loss and comprehensive loss.

Notes to Condensed Interim Financial Statements (continued) (Expressed in thousands of Canadian dollars, except per share amounts)

Three-month and nine-month periods ended September 30, 2011 and 2010 (Unaudited)

2. Basis of preparation (continued):

(b) Basis of measurement:

These condensed interim financial statements have been prepared mainly under the historical cost basis. Other measurement bases used are described in the applicable notes.

Presentation of the condensed interim statements of financial position differentiates between current and non-current assets and liabilities. The condensed interim statements of comprehensive income are presented using the function classification for expenses.

(c) Functional and presentation currency:

The condensed interim financial statements are presented in Canadian dollars, which is the Company's functional currency. All financial information presented in Canadian dollars (except per share amounts) has been rounded to the nearest thousand.

(d) Use of estimates and judgments:

The preparation of the condensed interim financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets, liabilities, revenue and expenses. Actual results could differ from those estimates.

Key areas of estimation and judgment, where management has made difficult, complex or subjective judgments, often as a result of matters that are inherently uncertain, include the valuation of accounts receivable, estimation of useful lives of property and equipment, valuation of investment tax credits receivable, inputs used in the computation of share-based payment expense, including volatility and expected lives of the awards, and valuation of common shares of the Company for various capital transactions prior to the Company's shares becoming publicly traded. In its determination of the amount and timing of revenue to be recognized, management relies on assumptions and estimates supporting its revenue recognition policy. Estimates of the percentage of completion for applicable customer arrangements are based upon the determination of actual costs relative to expected costs and related contractual terms.

Notes to Condensed Interim Financial Statements (continued) (Expressed in thousands of Canadian dollars, except per share amounts)

Three-month and nine-month periods ended September 30, 2011 and 2010 (Unaudited)

3. Explanation of transition to IFRS:

The Company adopted IFRS on January 1, 2011. The Company applied IFRS retroactively to comparative data as of January 1, 2010. Refer to note 4 of the condensed interim financial statements for the three-month period ended March 31, 2011, for details involving the Company's transition to IFRS.

The following tables set forth, for the periods indicated, reconciliations from GAAP to IFRS, of the Company's equity, loss and comprehensive loss:

Reconciliation of equity:

	Note	December 31, 2010	September 30, 2010	Jai	nuary 1, 2010
Equity in accordance with GAAP Share-based payment expense -		\$ 30,530	\$ 26,557	\$	5,600
increase in deficit	(a)	(1,243	(754)		(314)
Increase in contributed surplus	(a)	1,238	754		314
Increase in share capital	(a)	5	_		_
Equity in accordance with IFRS		\$ 30,530	\$ 26,557	\$	5,600

Reconciliation of loss and comprehensive loss for the period:

	Note	 e-month d ended aber 30, 2010	perio	e-month od ended mber 30, 2010	 ar ended mber 31, 2010
Loss and comprehensive loss in accordance with GAAP Share-based payment expense	(a)	\$ (292) (462)	\$	(1,106) (754)	\$ (626) (1,243)
Loss and comprehensive loss in accordance with IFRS		\$ (754)	\$	(1,860)	\$ (1,869)

Notes to Condensed Interim Financial Statements (continued) (Expressed in thousands of Canadian dollars, except per share amounts)

Three-month and nine-month periods ended September 30, 2011 and 2010 (Unaudited)

3. Explanation of transition to IFRS (continued):

(a) Transitional adjustment:

Share-based payment transactions:

Under GAAP, each grant was treated as a single composite arrangement and compensation expense was determined at the time of grant and amortized over the vesting period, generally four years, on a straight-line basis. In addition, under GAAP, the Company used the minimum value method, as was permissible prior to becoming a publicly accountable enterprise, to measure the share-based payment expense for awards to employees and accounted for forfeitures as they occurred. IFRS requires a separate calculation of compensation expense for awards that vest in instalments. Under IFRS, compensation expense differs from GAAP based on the changing fair values used for each instalment and the timing of recognizing compensation expense. Generally, this results in accelerated expense recognition under IFRS. In addition, under IFRS, the Company is required to include expected volatility of the underlying shares in the calculation of grant date fair values as well as an estimated forfeiture rate as part of the computation of the share-based payment expense. Since the Company was operating as a private company and the shares were not traded, an implied volatility was calculated based on actual experience of similar companies with publicly traded equity instruments. The Company applied an implied weighted average annual volatility of 36.45% to account for the transition adjustment as at January 1, 2010. On the transition date to IFRS, the Company recognized additional compensation expense of \$314, which increased the deficit with a corresponding increase to contributed surplus. Total equity was not affected. Company applied an implied weighted average annual volatility of 48.15% for the year ended December 31, 2010. As a result, under IFRS as compared to GAAP, stock-based compensation expense for the year ended December 31, 2010 increased by \$1,243 (threemonth and nine-month periods ended September 30, 2010 - \$462 and \$754, respectively).

Notes to Condensed Interim Financial Statements (continued) (Expressed in thousands of Canadian dollars, except per share amounts)

Three-month and nine-month periods ended September 30, 2011 and 2010 (Unaudited)

4. Shareholders' equity:

- (a) Share capital:
 - (i) On March 28, 2011, in preparation of its initial public offering ("IPO"), the Company entered into loan and share pledge agreements with certain employees and officers ("Exercise Persons") in order to reduce the amount of the Company's outstanding option pool. The participating employees were given an interest-free share purchase loan to exercise all of their options as of March 28, 2011, which were originally scheduled to vest on or prior to December 31, 2011. The Company provided \$3,745 in share purchase loans to facilitate the issuance of 970,898 common shares as a result of the acceleration involving the exercise of the applicable employee stock options. On May 2, 2011, as part of the March 28, 2011 agreements, the Company provided an additional \$97 in share purchase loans to facilitate the issuance of 28,123 common shares as a result of the acceleration involving the exercise of the applicable employee stock options. These shares acquired upon exercise of the employee stock options are pledged as security against the share purchase loans and are held as security by the Company until such time as the individual loans are repaid. The share purchase loans are immediately due and payable to the Company upon the sale of the common shares or upon the termination of employment, subject to certain conditions being met. Despite their legal form, the share purchase loans are accounted for similar to the grant of a stock option under IFRS. As such, for accounting purposes, the common shares issued and the share purchase loans granted under the loan and share pledge agreements are not recognized as outstanding until such time as payments are received on the loan balances. At September 30, 2011, 996,209 common shares for proceeds of \$3,826 based on the grant-date value of the loans were held as security by the Company with respect to the share purchase loan and pledge agreements.

In addition, the Company and the Exercise Persons entered into non-binding retention bonus agreements, pursuant to which each Exercise Person was allocated a retention bonus in the amount of their respective share purchase loan, which could vest in a future period at the sole discretion of the Company, and may be paid in instalments over a three-year period. As of September 30, 2011, the Company has not made a decision with respect to the vesting conditions of the retention bonus, thus no expense has been recognized in the period.

Notes to Condensed Interim Financial Statements (continued) (Expressed in thousands of Canadian dollars, except per share amounts)

Three-month and nine-month periods ended September 30, 2011 and 2010 (Unaudited)

4. Shareholders' equity (continued):

- (ii) On May 18, 2011, the Company completed its IPO on the Toronto Stock Exchange ("TSX"). The Company issued 4,850,000 common shares from treasury at a price of \$9.00 per share for gross proceeds of \$43,650. The Company incurred expenses, including underwriters' fees, of \$3,905 relating to the IPO, which have been included within equity as a reduction of share capital.
- (iii) In April 2010, the Company completed a private placement with external parties. The Company issued 3,914,000 units, being non-separable and consisting of one common share in the capital of the Company and one right, for proceeds of \$22,505. The right attached to the units included a provision whereby the unitholders were entitled to an additional 0.1 common share of the Company for every unit purchased through private placement if the Company did not obtain a listing on a recognized stock exchange by May 31, 2011. Since the Company obtained a listing on the TSX before the exercise date, the rights of the unitholders expired and did not result in issuance of any additional common shares. The Company incurred financing costs of \$1,640 relating to this private placement, which included \$349 in share-based payments relating to stock options issued to the agents of the private placement transaction.
- (iv) In February 2010, the Company completed a round of financing involving employees of the Company. The Company issued 212,573 common shares at \$3.50 per share to employees for proceeds of \$744.

(b) Share-based payment transactions:

(i) On April 21, 2011, the Board of Directors approved an amended stock option plan (the "2011 Option Plan"), effective upon closing of the IPO. All options granted under the previous option plan and all new options granted under the 2011 Option Plan are now governed by the 2011 Option Plan. The 2011 Option Plan reduces the contractual life of the options to seven years for new options issued and mandates that the maximum aggregate number of outstanding options shall not exceed 10% of the outstanding common shares at the relevant grant date.

Notes to Condensed Interim Financial Statements (continued) (Expressed in thousands of Canadian dollars, except per share amounts)

Three-month and nine-month periods ended September 30, 2011 and 2010 (Unaudited)

4. Shareholders' equity (continued):

- (ii) The total share-based payment expense and the amount credited to contributed surplus, including the adjustments relating to the acceleration of the employee stock options, as discussed below, for the three-month and nine-month periods ended September 30, 2011 was \$358 and \$1,652 (2010 \$510 and \$839), respectively.
- (iii) The Company accelerated the vesting of certain employee stock options enabling them to be exercised as of March 28, 2011 and May 2, 2011, respectively. As a result, the Company recorded additional share-based payment expense of nil and \$343 for the three-month and nine-month periods ended September 30, 2011, respectively.

The following table outlines the stock option activity for the nine-month periods ended September 30, 2011 and 2010:

	20	11		20	010	
		Wei	ghted		Wei	ghted
		average exercise Number				erage
	Number exercise Number				ex	ercise
	of options		price	of options		price
	(000s)			(000s)		
Outstanding,						
beginning of period	2,174	\$	4.60	783	\$	2.65
Granted	334		8.69	1,137		5.51
Exercised	(1,007)		3.84	(7)		2.59
Cancelled	(94)		6.10	(33)		3.08
Outstanding, end of period	1,407		6.01	1,880		4.37
Exercisable	104	\$	3.47	496	\$	2.57

Notes to Condensed Interim Financial Statements (continued) (Expressed in thousands of Canadian dollars, except per share amounts)

Three-month and nine-month periods ended September 30, 2011 and 2010 (Unaudited)

4. Shareholders' equity (continued):

At September 30, 2011, the following table provides the outstanding options at their respective exercise prices and the related weighted average remaining contractual life:

		Weighted
		average
		remaining
	Number	contractual
Exercise price	outstanding	life
	(000s)	(years)
\$ 2.50	82	6.59
3.50	155	8.00
5.75	633	8.67
6.00	219	9.21
8.11	97	6.84
8.25	16	6.71
9.00	205	6.63
	1,407	8.12

5. Financial instruments and capital management:

The Company, through its financial assets and liabilities, is exposed to various risks. The following analysis provides a measurement of these risks as at September 30, 2011:

(a) Credit risk:

Credit risk represents the financial loss that the Company would experience if a counterparty to a financial instrument failed to meet its obligations in accordance with the terms and conditions of its contracts with the Company.

The Company's credit risk is primarily attributable to its accounts receivable. The Company reviews the components of this account on a regular basis to evaluate and monitor this risk. The Company's customers are generally large financially established organizations which limits the credit risk relating to the customers. In addition, credit reviews by the Company take into account the counterparty's financial position, past experience and other factors.

Notes to Condensed Interim Financial Statements (continued) (Expressed in thousands of Canadian dollars, except per share amounts)

Three-month and nine-month periods ended September 30, 2011 and 2010 (Unaudited)

5. Financial instruments and capital management (continued):

The following table summarizes the number of customers that individually comprise greater than 10% of total revenue or total accounts receivable and their aggregate percentage of the Company's total revenue and accounts receivable:

	Reve	enue
	Number of	% of
	customers	total
Three-month period ended September 30, 2011	3	85
Three-month period ended September 30, 2010	2	88
Nine-month period ended September 30, 2011	3	84
Nine-month period ended September 30, 2010	3	94

	Accounts r	eceivable	
	Number of	% of	
	customers	total	
As at September 30, 2011 As at December 31, 2010	3 2	85 84	

(b) Liquidity risk:

Liquidity risk is the risk that the Company is not able to meet its financial obligations as they fall due or can do so only at excessive cost. The Company's growth is financed through a combination of the cash flows from operations and the issuance of equity. One of management's primary goals is to manage liquidity risk by continuously monitoring actual and projected cash flows to ensure that the Company has sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

The majority of the Company's financial liabilities is accounts payable and accrued liabilities. During the quarter ended June 30, 2011, the Company completed its IPO on the TSX and issued 4,850,000 common shares for gross proceeds of \$43,650. Given the Company's available liquid resources as compared to its liabilities, management assesses the Company's liquidity risk to be low.

Notes to Condensed Interim Financial Statements (continued) (Expressed in thousands of Canadian dollars, except per share amounts)

Three-month and nine-month periods ended September 30, 2011 and 2010 (Unaudited)

5. Financial instruments and capital management (continued):

(c) Foreign exchange risk:

The Company transacts business in multiple currencies, the most significant of which is the U.S. dollar. Currently, the Company does not enter into foreign exchange contracts to manage this exposure, but may do so in the future. The Company has an unused foreign exchange credit line in the amount of \$500. The Company has foreign currency exposure with respect to items denominated in foreign currencies, most notably accounts receivable and cash and cash equivalents. During the three-month and nine-month periods ended September 30, 2011, the Company recorded a foreign exchange gain of \$1,436 and \$811 (2010 - loss of \$294 and \$49), respectively.

If a shift in foreign currency exchange rates of 10% were to occur, the foreign exchange gain or loss on the Company's net monetary assets could change by approximately \$1,368 due to the fluctuation and this would be recorded in the statements of comprehensive income.

(d) Interest rate risk:

Interest rate risk arises because of the fluctuation in interest rates. The Company is subject to interest rate risk on its obligations under capital leases. The impact on the change in interest rates would not be material.

Notes to Condensed Interim Financial Statements (continued) (Expressed in thousands of Canadian dollars, except per share amounts)

Three-month and nine-month periods ended September 30, 2011 and 2010 (Unaudited)

5. Financial instruments and capital management (continued):

(e) Capital management:

The Company defines capital that it manages as the aggregate of its shareholders' equity, which comprises issued capital, contributed surplus and deficit.

The Company's objective in managing capital is to ensure sufficient liquidity to pursue its growth strategy, fund research and development to enhance existing product offerings as well as develop new ones, undertake selective acquisitions and provide sufficient resources to meet day-to-day operating requirements, while at the same time taking a conservative approach towards financial leverage and management of financial risk. In managing its capital structure, the Company takes into consideration various factors, including the growth of its business and related infrastructure and the up-front cost of taking on new customers. The Company's officers and senior management are responsible for managing the Company's capital and do so through quarterly meetings and regular review of financial information. The Company's Board of Directors is responsible for overseeing this process. The Company manages its capital to ensure that there are adequate capital resources while maximizing the return to shareholders through the optimization of the cash flows from operations and equity balance.

The Company does not have any externally imposed capital requirements.

6. Related party transactions:

The Company's Chief Executive Officer is a director of Canadian Association for People-Centred Health ("CAPCH"), a not-for-profit organization, and is actively involved in planning, directing and controlling the activities of CAPCH. During the three-month and nine-month periods ended September 30, 2011, the Company expensed cash contributions of \$9 and \$27 (2010 - \$50 and \$138), respectively, which is included in sales and marketing expenses to support the activities of CAPCH.

Notes to Condensed Interim Financial Statements (continued) (Expressed in thousands of Canadian dollars, except per share amounts)

Three-month and nine-month periods ended September 30, 2011 and 2010 (Unaudited)

7. Loss per share:

The following table sets forth the calculation of basic and diluted net income (loss) per share:

	Three-month periods ended Nine-month periods e September 30, September 30							
		2011		2010		2011		2010
Numerator: Loss for the period	\$	(687)	\$	(754)	\$	(4,566)	\$	(1,860)
Denominator: Weighted average number of shares:								
Basic		19,562		14,127		17,125		12,769
Effect of dilutive securities		_		_		_		_
Diluted		19,562		14,127		17,125		12,769
Loss per share: Basic Diluted	\$	(0.04) (0.04)	\$	(0.05) (0.05)	\$	(0.27) (0.27)	\$	(0.15) (0.15)

During the three-month and nine-month periods ended September 30, 2011, there were 2,802 and 2,648 (2010 - 2,287 and 2,741), respectively, weighted average outstanding stock options excluded from the computation of diluted loss per share as they were anti-dilutive.

8. Segment reporting:

The Company is organized and operates as one operating segment for purposes of making operating decisions and assessing performance. The chief operating decision makers evaluate performance, make operating decisions, and allocate resources based on financial data that is consistent with the presentation in these condensed interim financial statements.

Notes to Condensed Interim Financial Statements (continued) (Expressed in thousands of Canadian dollars, except per share amounts)

Three-month and nine-month periods ended September 30, 2011 and 2010 (Unaudited)

8. Segment reporting (continued):

The following information provides the required enterprise-wide disclosures:

The Company's revenue by geographic areas is as follows:

	Three	Three-month periods ended September 30,			Nine-month periods ended September 30,			
		2011		2010		2011		2010
United States of America Canada Europe	\$	5,605 1,149 756	\$	4,318 1,571 –	\$	17,634 3,573 1,746	\$	10,480 3,424 -
	\$	7,510	\$	5,889	\$	22,953	\$	13,904

All of the Company's assets are located in Canada and virtually all of the Company's expenses are incurred in Canada.

9. Contractual obligations:

During the second quarter ended June 30, 2011, the Company entered into an amended lease agreement with its landlord for additional office space to be assumed in 2011 through an operating lease. The amended lease is for a period of seven years.

Total approximate future minimum annual lease payments for the leased office premises as at September 30, 2011 are as follows:

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2011-12	\$ 723
2012-13	1,018
2013-14	959
2014-15	1,064
2015-16	1,376
Thereafter	1,719
	\$ 6,859

Notes to Condensed Interim Financial Statements (continued) (Expressed in thousands of Canadian dollars, except per share amounts)

Three-month and nine-month periods ended September 30, 2011 and 2010 (Unaudited)

10. Subsequent event:

On November 3, 2011, the Board of Directors approved a Deferred Share Unit ("DSUs") Plan, under which the Company may award DSUs to eligible members of the board of directors as compensation for their services as directors, chairs and members of board committees of the Company for each fiscal year. The number of such DSUs shall be based on the closing price of the common shares of the Company on the date of the award. For the year ended December 31, 2011, the dollar value for the DSUs to be issued has been determined to be \$250, of which a pro-rata amount has been recognized in the statements of comprehensive income in these financial statements.